



ADVESTRA

M&A Academy: Practical Expertise for Inhouse Counsel

5 February 2026

M&A Academy

Learn, Connect, Grow

Our M&A Academy gives mid-/ junior level inhouse counsel the opportunity to deepen their M&A knowledge through a practical, modular program. In regular sessions, we cover key topics related to M&A transactions – concise, easy to follow, and directly relevant to the day-to-day work of inhouse legal teams.

The Academy is offered as a lunchtime format at Advestra with the possibility to join remotely. End of June, the session will move to the afternoon and wrap up with a networking reception on our rooftop terrace. It's a great opportunity to build expertise, exchange experiences, and expand your professional network.

Invitations are sent separately for each session and may be shared with interested colleagues.

Module Overview

1/2

Comparing Share and Asset Deals

There are two principal deal structures in private M&A deals: the share deal and the asset deal, each with its own advantages and challenges. We discuss the implications for the legal documentation, deal timeline and other aspects of a transaction.

Navigating Auction Processes in M&A

Auction processes are firmly established in M&A. The competitive nature and structured process of auctions lead to dynamics that are distinctly different from one-on-one deals. We provide practical insights and recommendations on how to navigate these processes.

Legal Due Diligence: How to Spot the Red Flags

Join us for a deep-dive into a key aspect of any M&A transaction – legal due diligence. This session focuses on common issues identified during legal due diligence and best practices to address them.

M&A Valuation: Determining a Company's Worth

This module focuses on the key aspects of determining a company's value. It provides an overview of the principal valuation methodologies, including their limitations and practical relevance.

Module Overview

2/2

Purchase Price Mechanisms in M&A: "Locked Box", Completion Accounts and Other Structures

This module focuses on the two main calculation mechanisms seen in private M&A deals – the "locked box" and completion accounts – and explores other purchase price structures, including earn-out clauses.

Tax Structuring of M&A Transactions

There is no M&A transaction that is not significantly shaped by tax considerations. In this session, we will provide a hands-on overview of the key tax issues driving M&A deals and explore tax efficient structuring opportunities.

Employees in M&A Transactions

In most M&A deals, people considerations are crucial to the success of the transaction. From information and communication to retention and incentivization, our experts explain what to look out for.

When the Deal Goes Sour: Disputes in M&A

M&A disputes are common – from working-capital adjustments and earn-outs to representations and warranties. This module highlights typical flashpoints, why deals derail, and how to navigate dispute resolution mechanisms effectively.

Schedule

Date	Time	Module	Speakers
3 March 2026	12:15 – 13:30	Comparing Share and Asset Deals	Andreas Hinsen, Partner, M&A Anna Capaul, Counsel, M&A
31 March 2026	12:15 – 13:30	Navigating Auction Processes in M&A	Beda Kaufmann, Partner, M&A Benjamin Grunwald, Associate, M&A
5 May 2026	12:15 – 13:30	Legal Due Diligence in M&A: How to Spot the Red Flags	Daniel Raun, Partner, M&A Anna Capaul, Counsel, M&A
2 June 2026	12:15 – 13:30	M&A Valuation: Determining a Company's Worth	Marius Obrist, Director, Alantra Stefan Grossmann, Director, Alantra
30 June 2026	17:30 – 18:30	Purchase Price Mechanisms in M&A: "Locked Box", Completion Accounts and Other Structures	Daniel Raun, Partner, M&A Beda Kaufmann, Partner, M&A
	18:30 till late	Rooftop Drinks & Networking	
25 August 2026	12:15 – 13:30	Tax Structuring of M&A Transactions	Céline Martin, Partner, Tax Laurent Riedweg, Partner, Tax
29 September 2026	12:15 – 13:30	Employees in M&A Transactions	Sharon Spring, Counsel, Employment Daniel Raun, Partner, M&A
27 October 2026	12:15 – 13:30	When the Deal Goes Sour: Disputes in M&A	Lukas Rusch, Partner, Litigation Christopher Müller, Associate, Litigation

Dates and modules may be subject to change.

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